



**THE INFORMATION AND COMMUNICATIONS TECHNOLOGY AUTHORITY
KENYA DIGITAL ECONOMY ACCELERATION PROJECT
ICTA-PROGRAM IMPLEMENTATION UNIT**

Name of Assignment: Supply & Delivery of Laptops & Interactive Smart Board (ISB) in Four Lots: Lot 1: 2,312No. Laptops & 2,312No. ISB;
Lot 2: 2,223No. Laptops & 2,223No. ISB;
Lot 3: 3,048No. Laptops & 3,048No. ISB;
Lot 4: 2,799No. Laptop & 2,799No ISB
RFB Reference No.: KE-ICTA-476102-GO-RFB
Loan No./Credit No./Grant No.: IDA 7289-KE and 7290-KE
Country: Kenya
Date: 4th July 2025

To All Interested Bidders

RE: CLARIFICATION OF RFB DOCUMENT No 2

In accordance with the Instructions to Bidders ITB 7 [*Clarification of Bidding Document*], the Purchaser is clarifying the following sections of the issued RFB Document

S/NO	SECTION	ORIGINAL MINIMUM REQUIREMENTS	Bidders' Query	AMENDED MINIMUM REQUIREMENTS
1.	Section I. Instructions to Bidders 17. Documents Establishing the Eligibility and Qualifications of the Bidder	A Bidder that does not manufacture or produce the Goods it offers to supply shall submit the Manufacturer's Authorization using the form included in Section IV, Bidding Forms to demonstrate that it has been duly authorized by the manufacturer or producer of the	We kindly request your clarification on whether the Manufacturer's Authorization form is included in Section IV, of the Bidding Forms, as indicated as we were unable to locate this form within the provided documents. Please confirm if the form is included or if it will be issued as	Manufacturers authorization form must be provided. It is herewith attached.

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		Goods to supply these Goods in the Purchaser's Country;	an addendum	
2.	Section VIII - General Conditions of Contract 25. Transportation and Incidental Services	Training of the Purchaser's personnel, at the Supplier's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied Goods.	We seek clarification on whether the costs associated with this training requirement (including travel, accommodation, training materials, and facilitation fees) are expected to be: 1. Included as part of the total bid price, or 2. Quoted separately as an itemized cost in the financial proposal.	The amounts quoted must be inclusive of all costs. Training will be done on site during delivery.
3.	Section III - Evaluation and Qualification Criteria		In the document, we have noted that the section typically detailing the mandatory requirements for compliance and evaluation appears to be omitted or unclear. e.g., Certificate of Incorporation, CR12, Tax Compliance Certificate, registration with the relevant statutory bodies in Kenya. Could you kindly confirm whether there are any mandatory requirements that the bidders must submit? If so, please provide the complete list of such requirements and where they should be included in the submission.	Mandatory requirements will be evaluated, check more details in ITB 11 of the bidding document

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4.		GCC 16.1 - The method and conditions of payment GCC 16.1 states the following as method and conditions of payment for Goods supplied from abroad (i) Advance Payment: Ten (10) percent of the Contract Price shall be paid within thirty (30) days of signing of the Contract, and upon submission of claim and a bank guarantee for equivalent amount valid until the Goods are delivered and in the form provided in the bidding document or another form acceptable to the Purchaser. (ii) On Shipment: Twenty (20) percent of the Contract Price of the Goods shipped shall be paid through irrevocable confirmed letter of credit opened in favor of the Supplier in a bank in its country, upon submission of	We would like to kindly ask you to confirm that the following method and conditions of payment can be acceptable for you? (i) On Shipment: Seventy (70) percent of the Contract Price of the Goods shipped shall be paid through irrevocable confirmed letter of credit opened in favor of the Supplier in a bank in its country, upon submission of documents specified in GCC Clause 13. (ii) On Acceptance: thirty (30) percent of the Contract Price of Goods received shall be paid within thirty (30) days of receipt of the Goods upon submission of claim supported by the acceptance certificate issued by the Purchaser.	The GCC remain as is in the bidding document

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		documents specified in GCC Clause 13. (ili) On Acceptance: Seventy (70) percent of the Contract Price of Goods received shall be paid within thirty (30) days of receipt of the Goods upon submission of claim supported by the acceptance certificate issued by the Purchaser.		
5.			Bid Security for Joint Venture The bidding document requires the bid security to include the names of all JV partners. Could you please confirm whether it is acceptable not to include the names of the JV partners in the bid security?	Joint Venture if applicable have to also provide a signed JV document stating roles of each party , The requirement remains the same in line with the ITB 19.8
6.			Bid Security Amount in USD If the bid security is to be issued in USD, could you please confirm the equivalent amount required?	The exchange rate is at the bid submission deadline
7.		We kindly request clarification on the qualification criteria for the above-mentioned tender. The tender requires evidence of	May bidders alternatively provide multiple contracts of comparable nature and complexity, with a cumulative value meeting or	Yes, JV's will be evaluated as one. Each contract is to be

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		two contracts, each valued at Kes. 500 million, completed within the last five years and similar in nature and complexity to the Goods and Related Services.	exceeding Kes. 500 million per LOT? For joint ventures, can this cumulative value be satisfied by combining contracts from all members?	valued at Ksh. 500M and not cumulatively. Evidence of successful completion of the tender will be required. No Alternative bids are allowed.
8.	Warranty Period	Please indicate the warranty period		Yes indicate the warranty period and support period.
9.	Processor specifications	Please indicate the specification required		As per tender Check 3.1.2 Detailed Technical evaluation stage
10.	System Memory specifications	Please indicate the specification required		As per tender document
11.	Power Requirement (Battery)	- Please indicate the battery life needed i.e watt Hour (Wh) specifications - Please confirm if Power type is AC or DC Please indicate the Power Voltage required if AC or DC i.e 240V AC etc		As per tender 240V AC
12.	Storage specifications	Please indicate the storage specification required		As per tender

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13.	Display Size specifications	Please indicate the specification required		As per tender
14.	Branding Requirements	Is there any customized Branding Required or NOT. If Yes Please specify		Yes the equipment's have to be branded Ministry of Education GOK NOT FOR SALE
15.	Operating System (OS)	Please indicate the windows version required		As per the tender
16.	BIOS	Please feedback if customized message is needed during booting		As per tender
17.	Antivirus	Please feedback if Perpetual antivirus is required or NOT and who will be required for Annual renewals if not Perpetual		Perpetual
18.	Laptop Accessories	Are there any accessories needed or NOT? E.g Power Adaptors, carry bags, mouse, external hard disk etc		Laptop must come with all accessories including carry case/bag
19.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV02: Interactive Smart Board - 65". Page 99-100.	The Technical Specifications have the following requirement: "Writing latency no more than 30ms. " Please confirm how do you propose to confirm the requirement for less than 30ms writing latency.	On site test will be done before acceptance

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			Is the corresponding authentication certificate and on-site test required?	
20.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV02: Interactive Smart Board - 65". Page 99-100.	The Technical Specifications have the following requirement: "Supports BYOM, device hardware capabilities such as microphones, cameras, speakers, and touchscreens can be easily used as peripherals for 3rd party conferences on PC, by using Type-C cables, projection app, or wireless dongle" Please confirm whether BYOM needs to support Type-C cables, projection app, and wireless dongle projection, or providing just one is enough?	As per tender. Supports all
21.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV02: Interactive Smart Board - 65". Page 99-100.	The Technical Specifications have the following requirement: "Wi-Fi Direct projection. Users do not need to configure a Wi-Fi router or change the network of their mobile phones or PCs during screen projection. " Please confirm whether PCs and mobile phones are both required to support Wi-Fi Direct projection, in order to reduce teaching material copying and network	Yes. The PCs and mobile phones are both required to support Wi-Fi Direct projection, in order to reduce teaching material copying and network switching.

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			switching?	
22.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV02: COMPLIANCE WITH TECHNICAL SPECIFICATIONS LAPTOPS". Page 50.	The Technical Specifications have the following requirement: Branding: Embossed with "Ministry of Education, Kenya-KDEAP" on the casing Operation System: Windows 11 Pro under Letter of Eligibility provided by MOE Kenya Productivity and Collaboration tools: Microsoft 365 A3 and Microsoft 365 A5 under Letter of Eligibility provided by MOE Kenya (Not be costed in this tender) Customized BIOS: Customized BIOS to have "Ministry of Education-KDEAP" Branding During booting Anti-virus: Perpetual antivirus and antimalware functionality Please confirm, at what point of bidding will the above requirements need to be provided?	Confirmation of compliance is during bid submission
23.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV01: COMPLIANCE WITH TECHNICAL SPECIFICATIONS LAPTOPS". Page 98.	The Technical Specifications have the following requirement: "Energy Efficiency : Devices must meet energy efficiency standards and include low-power standby modes. Documentation on energy usage must be provided." Please confirm which energy certification/standard are	Internationally Accepted Standards

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			required for this item.	
24.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV01: COMPLIANCE WITH TECHNICAL SPECIFICATIONS LAPTOPS". Page 67.	The Bidder shall demonstrate that it has successfully completed at least two contracts within the last five years prior to the bid submission deadline, each with a value of at least Kes. 500 Million for LOT 1, Kes. 500 Million for LOT 2, Kes. 500 Million for LOT 3, and Kes. 500 Million for LOT 4. These contracts should be similar in nature and complexity to the Goods and Related Services under the Contract. For a joint venture, this requirement may be met by all members combined Kindly confirm whether we are required to submit contract references specifically involving laptops and Smartboards, or if we may provide references for any ICT-related services contracts that meet the specified value requirement.	Similar ICT services contracts
25.		[Request_for_Bids_GOODS_One_Envelope-_Laptops_and_Smart_Boards_4_Lots-Fin_0]Section VII-Schedule of Requirement. 3.Technical Specifications 2. Technical Specifications for All the four Lots DEV01: COMPLIANCE WITH TECHNICAL SPECIFICATIONS	In all 4 lots , it's mentioned Operating System: Windows 11 Pro under Letter of Eligibility provided by MOE Kenya (Not be costed in this tender) Please confirm if wether we need to quote with DOS?	The bidders should collect the letter of eligibility from MoE. The cost of the Operating System under the letter of Eligibility should be included in the cost of the device.

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		LAPTOPS". Page 98.		
26.	Laptop Lot 1 I/O interface ports:	At least 2 USB 2.0 ports, 1 USB Type C, 1 jack for Ethernet, 1 HDMI port	Kindly clarify that the quantities for USB 2.0 for Lot one and the rest of the Lots are different.	All lots will have same quantities, at least 2 USB 2.0 ports, 1 USB Type C, 1 jack for Ethernet, 1 HDMI port.
27.	Laptop Lot 2 & 3 I/O interface ports:	At least 3 USB 2.0 ports, 1 USB Type C, 1 jack for Ethernet, 1 HDMI port	Kindly clarify that the quantities for USB 2.0 for Lot one and the rest of the Lots are different.	All lots will have same quantities, at least 2 USB 2.0 ports, 1 USB Type C, 1 jack for Ethernet, 1 HDMI port
28.			Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; Processor & Core Logic Intel: At least Core i5 - It is our understanding that, in order to ensure good performance of the equipment, the auctioneer does not want processors to be offered whose life cycle is close to the end or which are part of the list of processors discontinued by Intel (https://www.intel.com/content/www/us/en/collections/content-type/pcns.html). Is our understanding correct? Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; Keyboard and	Compliance must be to current and future fit

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			Pointing Device: It is our understanding that to meet the "Enhanced keyboard" requirement, the keyboard to be provided will have to include function keys, arrow keys, and a isolated numeric keypad. Is our understanding correct?	
29.			Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; I/O interface ports: There are some minor differences between the specifications requested on this item for the different Lots. The differences are minor and will not impact on the quality of the solution to be provided by what we believe was an oversight. Can you please confirm that the specifications will be identical for the 4 Lots and which ones we need to consider?	They will be identical for the four lots
30.			Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; Operating System: Windows 11 Pro under Letter of Eligibility provided by MOE Kenya - It's our understanding that the successful bidder must submit all necessary documentation (including the	The bidders should collect the letter of eligibility from MoE. The cost of the Operating System under the letter of Eligibility should be included in the cost of the device.

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			Global Partner Agreement - GPA) to demonstrate the authenticity and proper delivery of the operating system (must provide the brand, model, intended use, and all necessary documentation to verify the authenticity and proper licensing of the Microsoft Windows operating system on each device supplied). Is our understanding correct? Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; Operating System: Windows 11 Pro under Letter of Eligibility provided by MOE Kenya - In this chapter, nothing is mentioned about who will be responsible for the supply of Windows, so our understanding is that this cost will have to be included in the price of the equipment, however, in the Section VII - Schedule of Requirements; 3. Technical Specifications, it is indicated that the Operative System is "Not be costed in this tender". Please confirm, is our understanding that the price of Windows needs to be included in the price of the equipment correct?	
31.			Section III - Evaluation and Qualification Criteria; 2.	Yes. The cost is not to be included in the bid

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			Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots: Productivity and Collaboration tools: It is our understanding that for all the solutions requested in this item (Microsoft 365 A1 for devices, Microsoft 365 A3 and Microsoft 365 A5), the costs will not be included in this tender. Is our understanding correct?	submission
32.			Section III - Evaluation and Qualification Criteria; 2. Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; LAPTOPS; All Lots; Reliability and durability: Meet MIL-STD 810G standards: In this document, we do not find specified the requirements to be met and the way to prove compliance with these same requirements is also not specified. Given the objectives of Reliability and Durability, it is our understanding that the equipment should comply with MIL-STD 810H standard for drop at the height of 76cm, Spill proof Touchpad (at least 200cc) and IP4x and that test report from a external laboratory must be provided with the proposal submission. Is our understanding correct?	
33.			Section III - Evaluation and Qualification Criteria; 2.	All lots will be identical Video resolution is at

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			Evaluation; COMPLIANCE WITH TECHNICAL SPECIFICATIONS; INTERACTIVE SMART BOARD; All Lots: There is a discrepancy between what is required for Lot 1 and the other 3 Lots on the items Video Resolution and Speaker Requirements. These items are absent from Lots 2, 3 and 4. It is our understanding that this is an oversight and that the requirements are identical for all lots. Is our understanding correct?	least 8MP, Inbuilt Speakers in ISB
34.			Final Delivery Destination While the document indicates delivery to the "Project Site(s)," it remains unclear whether this refers to the final end-user locations (e.g., schools or institutions) or a central distribution point under the purchaser's control. Kindly confirm: The specific delivery location(s) where goods are expected to be handed over under the contract. Whether delivery is expected to each end-user site or to a central warehouse, and if the latter, who will be responsible for subsequent distribution.	The delivery shall be done at Sub-County Director of Education Offices as per tender
35.			Installation Responsibility	The inspection and testing of all devices

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			Given that the products (particularly smart boards) require qualified installation to ensure proper functionality and to activate warranty provisions: Could you clarify whether the supplier is expected to perform installation at the end-user locations? If the supplier is not responsible, who will carry out installation, and how will the quality and professionalism of the installation be ensured?	shall be done at Sub-County Director of Education Offices
36.			Warranty Validation Through Installation As the manufacturer's warranty is contingent upon proper setup and installation What mechanisms are in place to confirm that installed equipment meets professional standards when the installation is not carried out by the supplier? How will the warranty be treated if equipment is damaged or rendered defective due to improper third-party installation?	The inspection and testing of all devices shall be done at Sub-County Director of Education Offices. The supplier must facilitate proper set up.
37.			Regarding "3.1 Qualification Criteria (ITB 37.1)" in the Specific	Lots are treated as separate tenders.

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			Experience section: The Bidder shall demonstrate that it has successfully completed at least two contracts within the last five years prior to bid submission deadline, each with a value of at least Kes. 500 Million each for LOT 1, Kes. 500 Million each for LOT 2, Kes. 500 Million each for LOT 3 & Kes. 500 Million each for LOT 4 that have been successfully and substantially completed and that are similar in nature and complexity to the Goods and Related Services under the Contract. 1.If we obtain the authorization from the manufacturer, can we directly use the manufacturer's specific experience in the bidding documents? Or do we have to form a joint venture (JV) with the manufacturer to be able to use the manufacturer's specific experience?	The requirement is for the participating bidders.You will have to form a JV joint venture (JV) with the manufacturer to be able to use the manufacturer's specific experience.

This Clarification No. 2 forms part of the issued RFB document. All other terms and conditions of the issued RFB document remain unchanged.

Stanley Kamanguya, OGW
Chief Executive Officer,
ICT Authority

Manufacturer's Authorization

[If applicable only]

*[The Bidder shall require the Manufacturer to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Manufacturer and should be signed by a person with the proper authority to sign documents that are binding on the Manufacturer. The Bidder shall include it in its Bid, if so indicated in the **BDS**.]*

Date: *[insert date (as day, month and year) of Bid submission]*

RFB No.: *[insert number of RFB process]*

Alternative No.: *[insert identification No if this is a Bid for an alternative]*

To: *[insert complete name of Purchaser]*

WHEREAS

We *[insert complete name of Manufacturer]*, who are official manufacturers of *[insert type of goods manufactured]*, having factories at *[insert full address of Manufacturer's factories]*, do hereby authorize *[insert complete name of Bidder]* to submit a Bid the purpose of which is to provide the following Goods, manufactured by us *[insert name and or brief description of the Goods]*, and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 28 of the General Conditions of Contract, with respect to the Goods offered by the above firm.

We confirm that we do not engage or employ forced labor or persons subject to trafficking or child labor, in accordance with Clause 14 of the General Conditions of Contract.

Signed: *[insert signature(s) of authorized representative(s) of the Manufacturer]*

Name: *[insert complete name(s) of authorized representative(s) of the Manufacturer]*

Title: *[insert title]*

Dated on _____ day of _____, _____ *[insert date of signing]*